

REAL ESTATE MINOR
Application and Checklist
Pamplin College of Business



Through the years, the real estate industry has placed a growing emphasis on education and professionalism. Because of the considerable investment in real estate in the United States, the number of people employed in the field, and the importance of professional management to the real estate industry, this minor is a vital aspect of educating students for careers in real estate and in the real estate aspects of many facets of modern life.

The curriculum in real estate reflects the needs of students in several colleges to take a minor in real estate while pursuing their individual majors. This curriculum is relevant to a wide range of real estate organizations.

The real estate minor is open to students in all colleges of the University and draws its courses from a number of departments and colleges within the University. Advisement of individual students will be conducted in their own departments. To receive a designation of obtaining a real estate minor, the student must be admitted to the minor, and then complete and maintain a 2.0 or higher grade point average in the required courses.

Completion of UAP 4744 meets the requirements for students wishing to take the real estate license exam in Virginia. To meet requirements to sit for the Virginia appraiser's license, students must take AAEC 4764.

ADMISSION REQUIREMENTS AND ADMISSION PROCEDURES

In order to apply for the Real Estate Minor, students must be sophomores, juniors, or seniors who are in good standing at Virginia Tech with at least a 2.0 average in courses already completed in the minor.

Applicants should present the attached form to the Associate Dean for Undergraduate Programs, Pamplin College of Business, 1046 Pamplin Hall. Decisions are made throughout the year and applicants should receive a response in writing within seven to ten working days.

CERTIFICATION

In addition to fulfilling the requirements of their individual majors, students must complete the 19 semester hours listed on the attached sheet with at least a 2.0 average in these 19 semester hours. The minor will be noted on the students' transcripts.

QUESTIONS

For additional information, contact:

Dr. Flynn L. Auchey, Associate Professor of Building Construction, 122 Burruss, 231-4506, flynn@vt.edu

Dr. Rosemary Carucci Goss, RPM Advisory Board Professor, 240 Wallace Hall, 231-4784, rgoss@vt.edu

Dr. L. Leon Geyer, Professor of Agricultural Economics, 301 Hutcheson, 231-4528, geyer@vt.edu

Mr. Jesse J. Richardson, Jr., J.D., Associate Professor of Urban Affairs and Planning, 205 Architecture Annex, 231-7508, jessej@vt.edu

Dr. Joe Sirgy, Professor in Marketing, 2025 Pamplin Hall, 231-5110, sirgy@vt.edu

REAL ESTATE MINOR Application and Checksheet Pamplin College of Business



For Office Use Only	
Decision _____	Date _____

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Name _____ Student Number _____

Address _____ Major _____ Overall GPA _____

_____ Level (Fresh. Soph. Jr. Sr.) _____

Phone _____ Email _____

REAL ESTATE MINOR CHECK SHEET (19 hours)				
	Credits	Grade	Semesters Offered	
A. REQUIRED CORE (13-16 hours*)				
AAEC 4754: Real Estate Law †	3	_____	Fall	
AAEC 4764: Real Estate Appraisal †	3 or 5	_____	Spring	
UAP 4744: Principles of Real Estate	4	_____	Spring	
FIN 4154: Real Estate Finance*†	3	_____	Fall	&
Spring				
<i>Prerequisites: FIN 3104, and ACIS 2115 or ACIS 2004</i>				
or MKTG 4734: Real Estate Marketing*†	3	_____	Spring	
B. ELECTIVE COURSES (3-6 hours*)				
AAEC 3314: Environmental Law	3	_____	Spring	
BC 1214: Intro to Building Construction I	3	_____	Fall	
BC 2014: Construction Principles	3	_____	Spring	
<i>Prerequisites: BC 1224, BC 1214</i>				
BC 3124/5124: Housing and Land Development †	3	_____	Spring	
FIN 3204: Risk and Insurance †	3	_____	Fall	
FIN 4154: Real Estate Finance**†	3	_____	Fall & Spring	
<i>Prerequisites: FIN 3104, and ACIS 2115 or ACIS 2004</i>				
MKTG 4734: Real Estate Marketing**†	3	_____	Spring	
AHRM 2675: Residential Property Management I	3	_____	Fall & Spring	
AHRM 2676: Residential Property Management II	3	_____	Spring	
UAP 4374: Land Use and Environment	3	_____	Fall	
UAP 4754: Legal Foundations of Planning	3	_____	Fall	
* Students whose majors are in the Pamplin College of Business must take 16 hours from the "Required Core" including both FIN 4154 & MKTG 4734 and three additional hours from the other courses listed in section B.				
** If not taken as a required core course.				
† Junior Standing Required.				

My signature on this form indicates that the above information is correct and acknowledges that a change or addition of a minor at this point does not entitle me to exceptions in the curriculum. Additionally, I understand that a change or addition of a minor may extend my anticipated graduation date.

Signature _____ Date _____